

Creating Two Independent Public Companies Focused on Data Storage Growth in HDD and Flash Markets

Western Digital

Forward-Looking Statements

Safe Harbor | Disclaimers

This presentation contains forward-looking statements within the meaning of the federal securities laws, including, without limitation, statements relating to: the separation of the HDD and Flash businesses, including the spin-off of the Flash business; the timing and method of the separation and spin-off; the tax treatment of the transaction; the expected financial and operating performance of and future opportunities for each company following the separation and spin-off; the ability of the companies to achieve optimal capital structures following the separation and spin-off; the company's expectations regarding revenue, gross margin and compound annual growth rate; the company's expected areas of focus and strategy to drive growth and profitability and create stockholder value; and expectations regarding the total addressable market and market opportunity for each company following the separation and spin-off.

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Call Participants

Western Digital.



Western Digital



- At the May 2022 Investor Day, Western Digital publicly announced it was exploring broader options to reposition the company with the full support of the Board, in consultation with advisors and multiple interested external parties
- On June 7, 2022, the company announced a formal, public Strategic Review aimed at further optimizing long-term value for its shareholders
- Western Digital fully evaluated a comprehensive range of alternatives that could unlock value in both our HDD and Flash businesses
- After a comprehensive Strategic Review, Western Digital determined that spinning off its Flash business is the best, executable alternative at this time
- Western Digital Board remains open to considering any alternatives that deliver superior value to the proposed separation should they become available

Transaction Rationale

Creates two standalone pure-play businesses with market-specific, strategic focus and opportunities to capitalize on the unique growth opportunities in data storage

Two Leading **Publicly Traded** Businesses

- Creates two best-in-class data storage leaders
 - HDD, a global innovator in a long-term growth data storage market with an ability to generate consistent cash flow
 - Flash, a leading pure-play NAND company, supported by a highly successful, long-standing joint venture

HDD and Flash **Dynamics to Drive Value**

- Streamlined management focus for long-term growth and profitability as two standalone pure-play data storage companies
- Empowers each company to pursue business strategies & investment objectives tailored for specific needs
- Focuses capital allocation strategies to improve efficiency and shareholder visibility into use of future cash flows for each business

Aligns Investor Objectives

- Allows each company to better align capital structures and shareholder return policies with individual investor profiles
- Creates opportunity to expand and attract a new investor base

Separation Transaction Summary

Transaction Structure

- Western Digital's HDD business to continue as an independent publicly traded company under the Western Digital name
- Western Digital's Flash business (name TBD) to be spun-off via tax-free dividend to Western Digital's shareholders
- Expected tax-free distribution to shareholders for Federal income tax purposes

Financial Implications

- Expect to incur one-time GAAP-only charges related to the transaction during the periods preceding the closing
- Both publicly traded companies are expected to be well-capitalized and have a disciplined, returnsbased approach to capital allocation

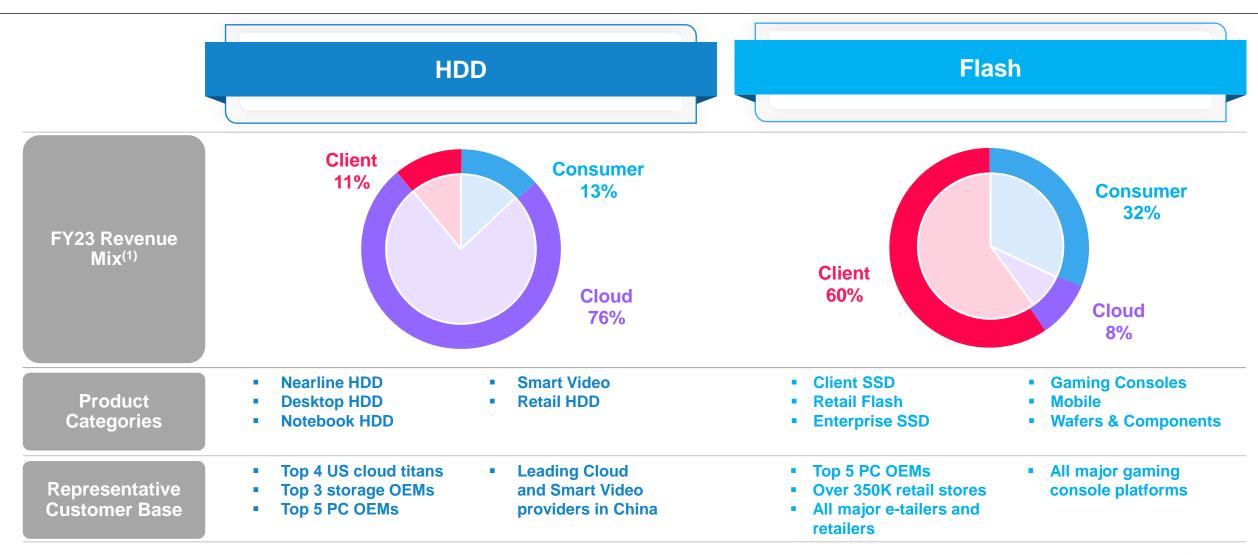
Principal Closing Conditions

- Subject to final approval of the Western Digital Board
- Receipts of opinion and/or rulings with respect to the tax-free nature of the transaction for Federal income tax purposes
- Closing subject to market, and other conditions

Timing

Transaction is targeted for the second half of calendar year 2024, subject to principal closing and certain other conditions

Two Independent Public Data Storage Companies



Creating a Standalone HDD Industry Leader

Business Overview



Key strategic supplier of high volume nearline hard drives to the world's global cloud & service providers, storage OEMs, and distributors



#2 market position today (39% market share (1))



Global innovator in a long-term growth data storage market with an ability to generate consistent cash flow

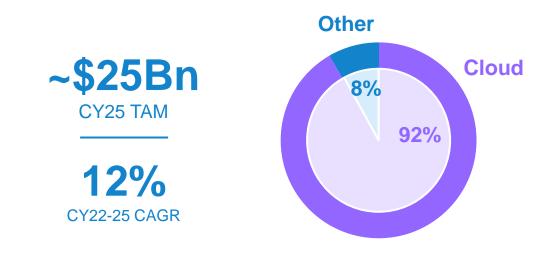


Long-standing focus on value creation via customer centricity, innovation and operational excellence

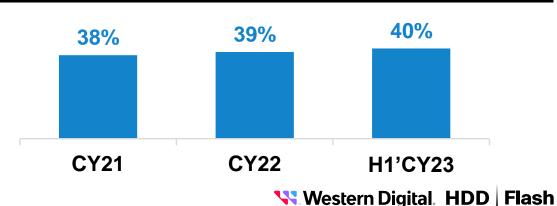


Compelling portfolio roadmap for high-capacity applications, including Artificial Intelligence (AI)

Total Addressable Market Breakdown (1)



Revenue Market Share Trend (2)



IDC Worldwide Hard Disk Drive Market Shares. 2022: #US50484823. March 2023.

IDC Worldwide 2Q23 HDD Shipment Results; #US50020423, August 2023 and Western Digital.

HDD Formula for Success

Creating a market-leading HDD data storage company with an ability to generate consistent cash flow



Customer Centricity

- Integral Component of **Data Center Architectures**
- Key Part of our End Customer's Value **Proposition**
- Interest in Differentiated Solutions



Innovation Driven Capacity Leadership

- ePMR
- OptiNAND
- UltraSMR
- HAMR
- Roadmap of High-Volume Mass-Market HDDs



Operational Excellence

- Platform Commonality
- Supply Chain Leverage
- Automation & Analytics
- Vertical Integration
- ROIC-Centric Decisions



Cash Generation & Return

- Profitable Share Gains
- Predictable Cash Generation
- Opportunity for deleveraging

Creating a Standalone Flash Industry Leader

Business Overview



Creation of a NAND leader to capture the high-growth opportunities in the flash market



Global reach with broadest go-to-market channels including online and brick and mortar retailers, leading PC and smartphone OEMs, distributors and direct sales



Broad product line addressing flash-based solutions for the consumer all the way up to the world's most complex data centers



Premium brand name recognition with the SanDisk family of products



Partner in one of the longest-running and most successful joint ventures in technology providing scale in core flash cell design and manufacturing

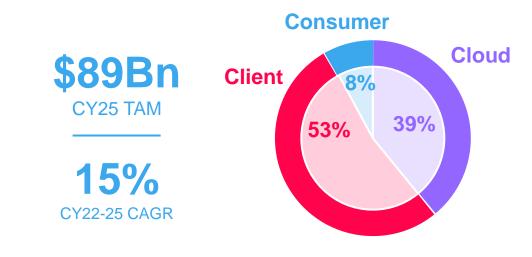


Strong operational fundamentals with best-in-class capital efficiency and cost per bit performance

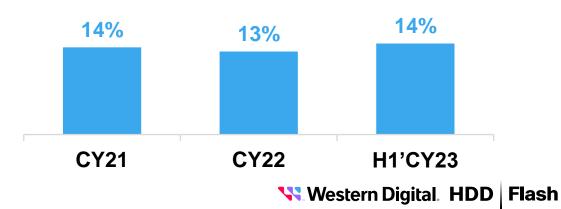


Technology leadership in Client SSD with DRAM-less architectures and strong partnerships with PC OEMS

Total Addressable Market Breakdown (1)



Revenue Market Share Trend (1)



Rich History of Driving Innovation & Customer Satisfaction

One of the longest running and most successful joint ventures in technology

Strategic Benefits of Joint Venture

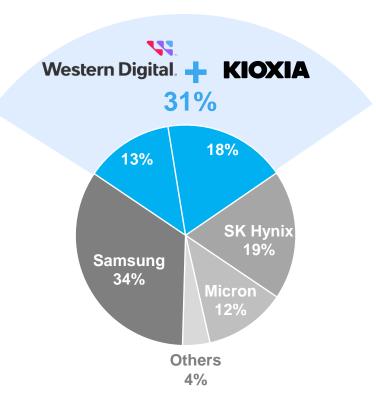
Scale

nnovation

- Combined financial resources
- Equipment purchasing
- Fixed cost absorption
- Faster technology conversions
- Efficiency of tools and labor
- Combines the companies that invented NAND flash and multi bits per cell IP
- IP and design collaboration leverage
- Memory Development Center integrated within Yokkaichi mega fab complex enabling quicker ramp to production
- Combined global talent pool



CY22 NAND Market (\$59Bn) (1)



Flash Go-Forward Strategy

Creating a public pure-play industry leader, built with a deep, long-standing and highly successful **Joint Venture**



- **Industry Leading Capital** Efficiency
- **Producing Lowest Cost Bit**
- Mid-Teens Annual Cost **Reduction Target**
- Maximizing Use Of All Bits Produced



Portfolio Mix

- Investing for Leading Product Line Up
- Mix Up In Segments
- Mix Across Segments



Improved Through Cycle Model

- Improved Predictability via LTA's
- Improved Through Cycle **Profitability**
- ROIC-Centric Decisions



Operational Improvements

- Leading Industry with **Bonded Architecture**
- Leading SSD Provider with Scale and Platform Consolidation
- **Excellent Inventory** Management

Capital Structure and Capital Allocation Considerations

Guiding Principles

- HDD and Flash capital structures will reflect respective growth opportunities and changes in profitability through cycle
- Construct capital structures for two independent, publicly traded companies to be sustainable over the long-term
- Capital allocation strategy to match comparable business profiles for each, considering near-term market conditions

HDD

- Maintain strong market position and technological leadership
- Lower earnings volatility with resilient demand provides opportunities for deleveraging
- Positioned for balanced approach to capital return for shareholders

Flash

- Continued investment in broad product portfolio and technological leadership supported by well established joint venture
- Higher capital requirements in preparation for key investments ahead of ramping future customer demand and nodal transitions

Benefits to Western Digital Shareholders

The culmination of a detailed, broad and comprehensive Strategic Review



- 1 Unlocking value from the creation of two independent public companies
- Allowing shareholders to participate in the upside of two industry leaders with distinct growth and investment profiles
- Streamlined management focus to execute on unique opportunities & achieve investment objectives in their respective markets
- Respective capital structures optimized to reflect different growth and cash flow profiles of each company as well as capital return to shareholders
- 5 Clarity of investment profile for Wall Street, opportunity to expand investor base

Western Digital

HDD Flash